

STAKEHOLDER MAPPING & ENGAGING TOOL



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Courageous Collaboration: *Discerning the Problem*

ACTIVATE

The ability to courageously collaborate is key to wisdom-based leadership. As we are aware of ourselves and others, we can work to solve problems together. We seek to involve everyone on our teams to make decisions so that power is shared among all. In this section, you will work through the prompts below to identify a problem you are currently experiencing at your place of work or home, determine who is affected by this, and how you will go about responding to the problem at hand.

This exercise, designed by Japanese Engineers to move their teams passed surface level observations to truly treat the root of the problem and create effective change. Start by stating your problem as you see it now, and ask yourself “why” at least five times. Do this exercise a couple of times to see all the potential routes you can take, depending on your answers.

Why?

Why?

Why?

Why?

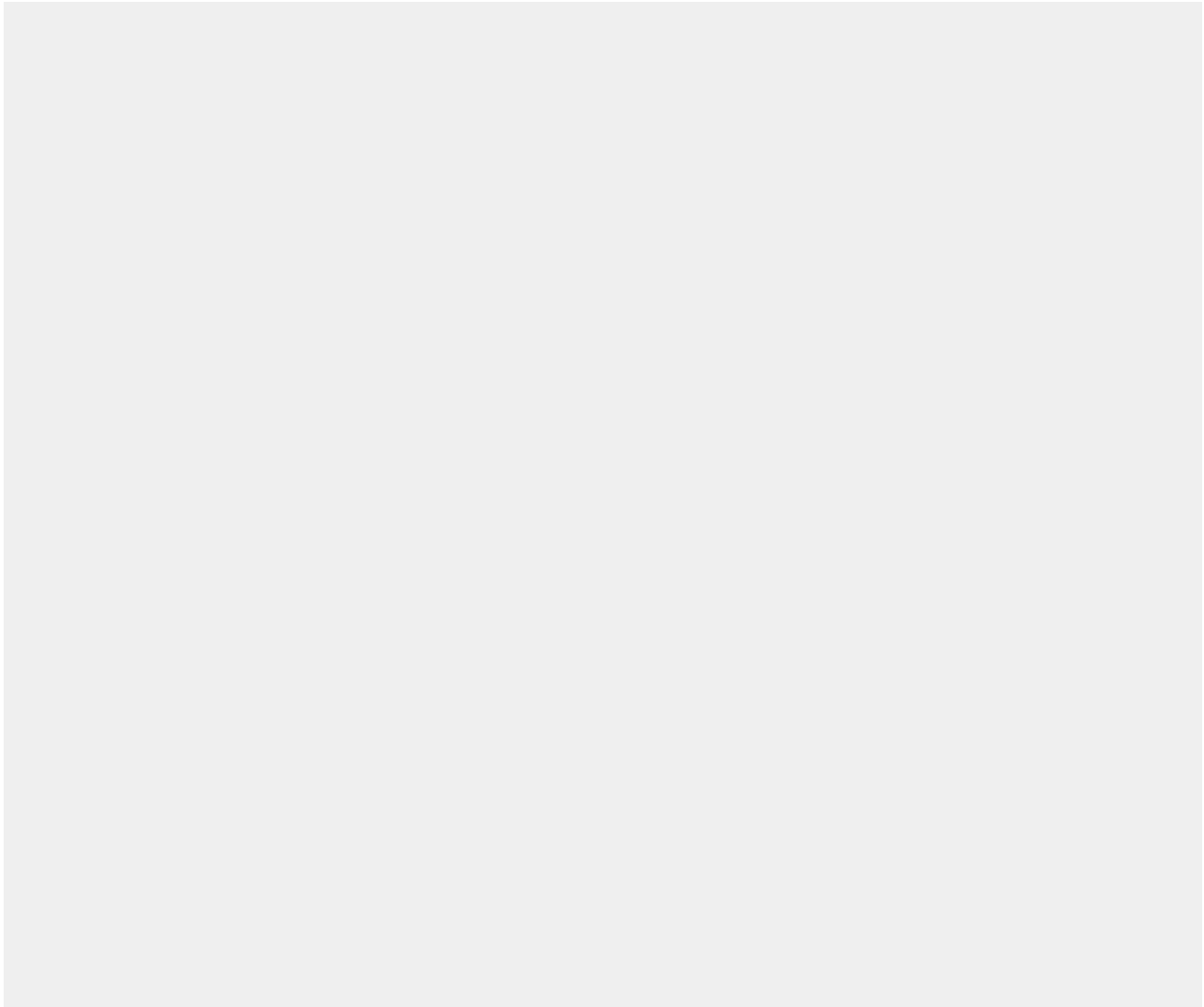
Why?

Courageous Collaboration: *Problem Statement*

PROBLEM SUMMARY STATEMENT

Now that you have explored the root of the problem you are addressing, work to define and refine it into a succinct summary statement that will serve as the catalyst for your response strategy.

Take keywords from your five whys exercise and build a word bank with the main ideas at the heart of your problem.



Courageous Collaboration: *Problem Statement*

Now try and thread together these keywords into a succinct statement that summarizes the problem. Consult the work you did in your 5 whys exercise, and build out a summary statement that clearly articulates the situation.

Take a couple runs at it, building out a few options to choose from.

Option 1

Option 2

Option 3

Option 4

Now combine or refine your options into your one statement that summarizes your problem:



Courageous Collaboration: *Identifying Stakeholders*

Wisdom Based Leadership is not a lone wolf approach. Wisdom-based leadership chooses to seek the good of the collective, and is built on courageous collaboration of all those involved in the work. As such it's important to identify key stakeholders both at the center and on the margins of a situation. List the people, communities, or groups connected to the problem you have identified, and explain their relation to it from your perspective.

<i>Stakeholder Name:</i>	<i>Relation to Situation:</i>	<i>Additional Notes:</i>

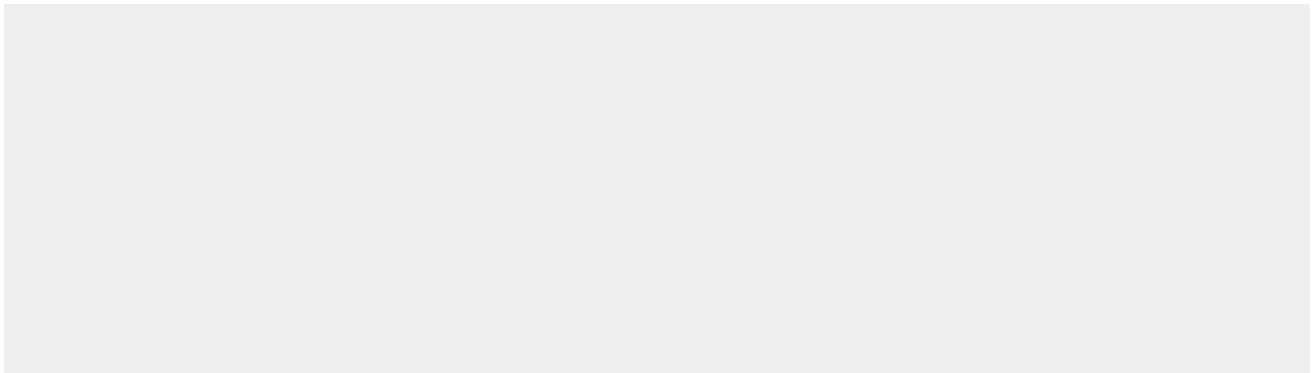
Courageous Collaboration: *Stakeholder Discovery*

Take the work you have already done to articulate the problem you are addressing and bring it to stakeholders for their perspective. This will help you test your own assumptions and provide layers and resource to your response. Start by writing the problem as you have worked to articulate it with any nuances or changes that may have come about:

In your interview, read them the problem you wrote above, and ask them the following questions:

1. Does this problem resonate with you? How would you articulate it differently from your perspective?
2. What are ways you are trying to create change and address this problem today?

Now add a few questions of your own that would be specific to your context:



Courageous Collaboration: *Stakeholder Discovery Interview*

Names of stakeholder reps to interview:

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

